

NAT.

Natural skin & body essentials

WHOLESALE PRICE LIST 2012



NAT. Packages 2012

| Package | #Professional | # Retail items | W/S-\$ | Value | PRODUCT CODE |
|---|---------------|----------------|---------|--------|--------------|
| NAT. Face Starter Pack 2012 | 10 | 6 | \$500 | \$634 | NATEP003 |
| *includes selected NAT. face range, free counter stand and 2 retail testers + Free marketing collateral. | | | | | |
| NAT. Essential Face Pack 2012 | 18 | 17 | \$1000 | \$1300 | NATEP001 |
| * Includes complete NAT. Face range, free counter stand and 4 retail testers + Free marketing collateral. | | | | | |
| NAT Complete Face and Body Pack | 28 | 24 | \$1500 | \$2150 | NATEP002 |
| *includes one of each of complete NAT face & Body range + Free counter stand ,Floor stand and 8 retail testers + Free marketing collateral. | | | | | |
| NAT. REPLENISH GIFT PACK - cleanser, toner, moisturiser, gift box | | 3 | 44.75 | \$56 | NATP010 |
| NAT. RESTORE GIFT PACK - Cleanser, toner, moisturiser, gift box | | 3 | 44.75 | \$57 | NATP011 |
| NAT. REBALANCE PACK -Cleanser, scrub, moisturiser, gift bag | | 3 | \$44.75 | \$60 | NATP014 |

www.natskinbody.com

PRODUCT UNIT SIZE W/S-\$ RRP-\$ PRODUCT CODE

Retail

Replenish Range (for skin maintenance Normal to Dry)

| | | | | |
|---------------------------------|--------|----|----|---------|
| Replenish cleansing lotion | 100 ml | 18 | 36 | NATF001 |
| Replenish treatment toner | 100ml | 18 | 36 | NATF002 |
| Replenish exfoliating treatment | 100g | 24 | 49 | NATF003 |
| Replenish moisture cream | 50g | 20 | 41 | NATF004 |
| Replenish serum | 15ml | 19 | 39 | NATF005 |

Rebalance Range (combination oily skin)

| | | | | |
|---------------------------|-------|----|----|---------|
| Rebalance cleansing gel | 100ml | 18 | 35 | NATF006 |
| Rebalance treatment scrub | 100g | 24 | 49 | NATF007 |
| Rebalance clay mask | 100g | 14 | 28 | NATF008 |
| Rebalance moisture gel | 50g | 18 | 36 | NATF009 |
| Rebalance concentrate | 10ml | 16 | 31 | NATF010 |

Restore Range (sensitive & fragile skin)

| | | | | |
|--------------------------|-------|----|----|---------|
| Restore cleansing lotion | 100ml | 19 | 37 | NATF011 |
| Restore treatment toner | 100ml | 18 | 36 | NATF012 |
| Restore moisturiser | 50g | 20 | 41 | NATF013 |
| Restore serum | 15ml | 16 | 33 | NATF014 |

Rejuvenate (dehydrated skin -Very Dry)

| | | | | |
|--------------------|------|----|----|---------|
| Rejuvenating serum | 15ml | 21 | 43 | NATF015 |
| Firming serum | 15ml | 16 | 33 | NATF016 |

Eyes and Lips (Retail)

| | | | | |
|---------|------|----|----|---------|
| Eye gel | 15ml | 15 | 29 | NATF017 |
|---------|------|----|----|---------|

PRODUCT UNIT SIZE W/S-\$ RRP-\$ PRODUCT CODE

Professional (Salon)

- Cleansers

| | | | | |
|----------------------------|-------|----|--|---------|
| Replenish cleansing lotion | 500ml | 44 | | NATF101 |
| Restore cleansing lotion | 500ml | 44 | | NATF111 |
| Rebalance cleansing gel | 500ml | 44 | | NATF106 |

- Treatment Toners

| | | | | |
|---------------------------|-------|----|--|---------|
| Replenish treatment toner | 500ml | 44 | | NATF102 |
| Restore treatment toner | 500ml | 44 | | NATF112 |

- Peel / Exfoliate

| | | | | |
|---------------------------------|-------|----|--|---------|
| Enzyme peeling mask | 250g | 57 | | NATF118 |
| Replenish exfoliating treatment | 250ml | 45 | | NATF103 |
| Rebalance treatment scrub | 250ml | 45 | | NATF107 |

NAT. FACE

| PRODUCT | UNIT SIZE | W/S-\$ | RRP-\$ | PRODUCT CODE |
|-----------------------------|-----------|--------|--------|--------------|
| Professional (Salon) | | | | |
| - Masks | | | | |
| Replenish mask | 250mL | 60 | | NATF119 |
| Rebalance mask | 250mL | 26 | | NATF120 |
| - Serums / Massage mediums | | | | |
| Replenish serum | 100mL | 40 | | NATF105 |
| Rebalance serum | 100mL | 36 | | NATF121 |
| Restore serum | 100mL | 39 | | NATF114 |
| - Eyes | | | | |
| Eye gel | 100ml | 34 | | NATF117 |
| Eye pillow | | 11 | 18 | N375 |
| - Face Treatment Creams | | | | |
| Replenish cream | 250ml | 33 | | NATF104 |
| Rebalance gel | 250ml | 25 | | NATF109 |
| Restore cream | 250ml | 33 | | NATF113 |

NAT. BODY

| PRODUCT | UNIT SIZE | W/S-\$ | RRP-\$ | PRODUCT CODE |
|-------------------------|-----------|--------|--------|--------------|
| Retail | | | | |
| Sea salt smoother | 250g | 28 | 56 | NATB001 |
| Sea salt smoother PLUS | 250g | 28 | 55 | NATB002 |
| Hand cream | 100ml | 15 | 31 | NATB003 |
| Body lotion | 250ml | 22 | 45 | NATB004 |
| Body butter | 250g | 20 | 40 | NATB005 |
| Cuticle treatment serum | 15ml | 15 | 30 | NATB006 |
| Pure body rejuvenation | 100ml | 21 | 41 | NATB007 |

NAT. BODY

| PRODUCT | UNIT SIZE | W/S-\$ | RRP-\$ | PRODUCT CODE |
|-----------------------------|-----------|--------|--------|--------------|
| Professional (Salon) | | | | |
| Sea salt smoother | 800g | 64 | | NATB101 |
| Sea salt smoother plus | 800g | 60 | | NATB102 |
| Hand cream | 250ml | 32 | | NATB103 |
| Foot and leg cream | 250ml | 29 | | NATB111 |
| Cuticle treatment serum | 100ml | 45 | | NATB106 |
| Body lotion | 500mL | 42 | | NATB104 |
| Body butter | 800g | 62 | | NATB105 |

| PRODUCT | UNIT SIZE | W/S-\$ | RRP-\$ | PRODUCT CODE |
|-----------------------------|-----------|--------|--------|--------------|
| Professional (Salon) | | | | |
| Detoxify massage oil | 500ml | 27 | | NATM101 |
| Relaxing massage oil | 500ml | 27 | | NATM103 |
| Back massage oil | 500ml | 30 | | NATM104 |
| Prenatal massage oil | 500ml | 31 | | NATM105 |
| Pure body rejuvenation | 500ml | 61 | | NATM106 |
| Relaxation herbal balls | 2balls | 29 | | NATM107 |
| Pump for 500ml bottles | each | 2 | | |

| PRODUCT | UNIT SIZE | W/S-\$ | RRP-\$ | PRODUCT CODE |
|-----------------------------------|-----------|--------|--------|--------------|
| Aroma Oils | | | | |
| Lavender (Lavendula angustifolia) | 10ml | 8 | 16 | NATA001 |
| Lemon (French- citrus limon) | 10ml | 8 | 15 | NATA002 |
| Eucalyptus (Eucalyptus globulus) | 10ml | 7 | 14 | NATA003 |
| Pepermint (Mentha piperita) | 10ml | 8 | 16 | NATA004 |
| Tea tree (Melaleuca alternifolia) | 10ml | 8 | 16 | NATA005 |
| Ambience | 10ml | 13 | 25 | NATA006 |
| Dream drops | 10ml | 11 | 21 | NATA007 |
| Romance | 10ml | 11 | 21 | NATA008 |
| Sinus clear | 10ml | 10 | 19 | NATA009 |
| Free spirit blend | 10ml | 11 | 21 | NATA010 |
| Innerpeace blend | 10ml | 11 | 21 | NATA011 |

NAT. Marketing

Code

| | | | |
|------------------------------------|---|-----------------|-------------|
| NAT. Retail shopping bags | | 1.50 | NATAC001 |
| NAT. 5ml Sample Tube | product type provided will be what is available NOT all products will be available in 5ml tube. | 1.50 | NATAC007 |
| NAT. retail catalogue | | 1.00 | NATAC006 |
| NAT Counter Stand | | 50.00 | NAT.CS |
| NAT Floor stand | | 200.00 | NAT.FS |
| NAT Posters | | 2.00 | NATAC008 |
| NAT client Cards | | 1.00 | NATAC002 |
| NAT Gift vouchers | | 1.00 | NAT.VOUCHER |
| NAT. retail testers | 50% off wholesale price for NAT retail products. Testers will not be boxed and will be marked with tester stickers.. | 50% discount | NAT.TESTER |
| To be used with NAT. Counter stand | | off W/S | |

NOTE ** NAT. will provide 5% of wholesale value in Free marketing collateral. Prices are quoted at cost to all channels salons and distributors